

# Ryken GPS

<https://rykengps.com/job/sales-agent/>

## Ryken Sales Agent

### Description

Are you a driven and results-oriented individual seeking a rewarding sales career? Ryken Asset Management, a leading force in the asset tracking industry, is seeking a talented Sales Agent to join our dynamic team. As a Sales Agent, you will play a pivotal role in supporting our continued growth and success.

### Responsibilities

- Proactively identify and pursue new business opportunities to expand our client base, leveraging our cutting-edge asset management solutions.
- Build and maintain strong relationships with prospective and existing clients, demonstrating in-depth knowledge of our offerings and effectively communicating their value.
- Collaborate closely with our team of experts to tailor solutions that meet the unique needs of each client, providing exceptional service and ensuring client satisfaction.
- Stay abreast of industry trends, market developments, and competitor activities, using this knowledge to inform sales strategies and drive continuous improvement.
- Meet and exceed sales targets, utilizing a strategic and consultative approach to maximize revenue generation.

### Qualifications

- Proven track record in sales, preferably in the asset management industry.
- Strong interpersonal and communication skills, with the ability to establish rapport, negotiate effectively, and build long-term client relationships.
- Self-motivated and target-driven, with a passion for achieving sales goals and contributing to the growth of the organization.
- Exceptional problem-solving abilities and the capacity to adapt to evolving market dynamics.
- Demonstrated ability to work collaboratively within a team environment.

### Contacts

Contact the Ryken Sales Team and become an integral part of our mission to empower clients through innovative asset management technology. Take the leap towards a rewarding sales career where your contributions will make a lasting impact. Apply now and seize this opportunity to excel with Ryken Asset Management.

### Hiring organization

Ryken GPS

### Industry

Asset Management

### Job Location

Remote work from: USA

### Date posted

May 23, 2023