

Ryken GPS

<https://rykengps.com/job/business-development-representative/>

Business Development Representative

Description

The Business Development Representative is responsible for generating new business through outbound calls, referrals, and marketing campaigns. The Business Development Representative will funnel qualified leads to the sales team with the intent to close new business.

Duties and Responsibilities

- Managing inbound and outbound calls to potential customers
- Develop and maintain prospects and target new leads.
- Validate leads for the sales team.
- Develop relationships with internal and external sales and facilitate solution.
- Respond to prospects with information on the company products via phone/e-mail.

Experience and Requirements

- This position is working from home, an individual must show a strong work ethic, reliability, and self-discipline.
- Strong verbal and written communication.
- Strong computer and Microsoft skills are a must.
- Ability to multi-task between operations
- Candidate must possess a strong personality.
- Willingness to assist in other portions of the operation when needed.

Hiring organization

Ryken GPS

Employment Type

Full-time

Industry

Asset Management

Date posted

May 22, 2023